

Take a closer look at the legacy of The Growth Fund of America®



In today's challenging marketplace, The Growth Fund of America's flexible approach remains true to its investment objective: growth of capital. Our new <u>white paper</u> (PDF) provides a closer look at GFA's nearly 40-year history and long-term view:

- · insight into the fund's focus on value and growth
- the fund's emphasis on achieving its objective over full market cycles
- · a proven history of results of American Funds' equity funds



FINRA LETTER (PDF)

See Detailed Fund Information for current holdings or other fund-related information about GFA.

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From: <FirstName> <LastName>

Date: XX/XX/2011

To: <FirstName> <LastName>

Subject: February Adviser's Guide, retirement income client brochure + fund-holdings update

Subject B: Your February Adviser's Guide, new resource + fund-holdings update

View this email as a webpage.

Please add xxxx@americanfunds.com to your address book. Get instructions.



Your Adviser's Guide has just been updated



Download your February 2012 Adviser's Guide (PDF)

The Adviser's Guide offers:

- · updated fund results and statistics
- · share class and breakpoint information
- · a directory of American Funds contacts



For questions and assistance, please call American Funds Adviser Marketing at (800) 421-9900, Monday through Friday, from 8am to 8pm Eastern time.

Help your clients meet the retirement income challenge



Our Retirement income: Making the most of your nest egg brochure (PDF) introduces investment insights that can help your clients move closer to their retirement goals.

Download brochure

FINRA LETTER (PDF)

Earlier release of American Funds portfolio holdings

As of January 2012, quarterly fund holdings are now released by the 15th calendar day after quarter-end. Look for updated American Funds portfolio holdings on the American Funds website.

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Reasons to be positive after a year rife with challenges



While 2011 offered little relief for embattled investors, there are reasons for optimism in the new year with increased GDP, healthy corporate profits and robust emerging markets. In this issue of The Long View:

- · How diversification matters now more than ever
- Understanding the emotional impact of volatility on investors
- The stabilizing benefits of dividends, here and abroad



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Are your clients ready

to meet the retirement income challenges ahead?



Our <u>Retirement income</u>: <u>Making the most of your nest eqg</u> brochure (PDF) introduces investment insights that can help your clients move closer to their retirement goals, including:

- · understanding 5 retirement realities
- critical differences between accumulation and distribution
- strategies for evaluating investments



FINRA LETTER (PDF)

Visit our new <u>retirement income center</u> for resources to help your clients make the most of retirement.







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- · helpful tips for meaningful client meetings
- · our 3-step approach to investment planning
- sample portfolios and portfolio-building tools

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