



Number of people taking out reverse mortgages in 2000: **6,000**

Number of people taking out reverse mortgages in 2005: **48,000**

Number of minutes you should wait before calling to sign up for Indymac reverse mortgage training: **0**

Tap into a new revenue stream with Reverse Mortgages from Indymac Bank.

In 2006, the first of more than 76 million baby boomers turned 60 years old, meaning retirement is just around the corner. For homeowners in this group, a reverse mortgage is becoming an attractive opportunity to tap into vast amounts of their unused equity for a number of reasons. **Indymac Bank® is now offering brokers—FHA- and non-FHA-approved brokers—the opportunity to engage this growing segment of the mortgage market.**

With as little as three 90-minute sessions, you can receive comprehensive, expert training for offering this innovative mortgage solution and expand your product offerings. The boomers are coming. Will you be ready?

► Call us now to get started: **1.000.000.0000**



IndymacBank®
Wholesale Lending

Let the fund begin.SM

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The number of baby boomers turning 62 each day: **9,315**

The sum of their unused equity: **\$6.5 trillion**

Number of lenders who offer non-FHA-approved training **1**

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Number of reverse mortgages sold this year:

100,000+

Percentage of growth projected for 2006:

774%

Minutes for Reverse Mortgage Certification from Indymac:

270

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Millions of people near retirement:

76

Fraction of seniors who own their home:

4/5

The number to call to become certified
to offer reverse mortgages:

1.000.000.0000

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The year 65-year-olds and older become 13% of the population:
2010

Yards of red tape to become an FHA-approved broker:
172

Number of 90-minutes training sessions to be certified
by Indymac to sell Reverse Mortgages:
3

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